

# Maari™

North America Price List – August 2019



This price list is based upon Haworth's April 2019 commercial pricing.

## Electronic Update Page – Maari

- The table below lists all of the updates and addendums added to this price list since the original version was created.
- All **Update** pages will replace the existing pages within the document.
- All **New** pages will be placed at the back of the document.

Link	Date	Page	Description
<a href="#">Click Here</a>	September 2019	19	<b>Update</b> – Upcharge for Smooth Plaster and Matte base trim color added.



This Haworth North American price book contains US list prices. Canadian customers can convert the US list price into their Canadian equivalent by going to [www.Haworth.com/Canada](http://www.Haworth.com/Canada) to find the current Canadian multipliers. These multiplier factors allow you to convert the US list price into a Canadian list price.

**HAWORTH**

# Price List Overview

The following list gives a general overview of the content included within this price list and explains how the book is organized and where certain information can be found.

## 1 Front Cover

- Includes the title and pricing effectivity date.

## 2 Electronic Update Page / Canadian Conversion

- Electronic versions of the Price Book (.pdf files) will include an Electronic Update Page listing the most recent updates and addendum added since the original version was created. If this section is blank no updates or addendums have been added.
- Each update will include a description, page number, date and a link to the updated or new page.
- The footer contains Canadian conversion information for converting US pricing into it's Canadian equivalent.

## 3 Table of Contents

- Price List content with page numbers.

## 4 Statement of Line

- Provides a pictorial outline of the product offering.

## 5 Price List

Each price list page contains the following:

- Product Illustration
- Catalog Number
- To Order Specify – sequencing for ordering product options and finishes
- List Prices
- Product Specification Dimensions
- Features
- Specification Tips
- Class, Discount Group Number (used for discounting) and GSA information

## 6 Finishes, Fabrics and COM

- Lists information for material finishes and availability.
- Provides COM information and requirements (if applicable).

## 7 North American Terms of Sale

- Haworth terms for ordering, pricing, shipping and delivery, general terms, and services.

## 8 Index

- Products are listed alphabetically by alpha-numeric catalog numbers with price list page number.

## 9 Product Non-Obsolescence and Warranty Policy

- Provides Haworth policy for non-obsolescence and warranty.

## Additional Information and Resources

Prices are subject to change without notice or approval. Haworth dealers should always submit proposals through Lynx before presenting to customers. See North American Terms of Sale for more information.

### Online Resources

#### haworth.com

- Haworth's corporate website provides access to price books and a variety of other resources and publications.

#### surfaces.haworth.com

- Website provides access to the most current fabrics and finishes offered across Haworth's various product lines.

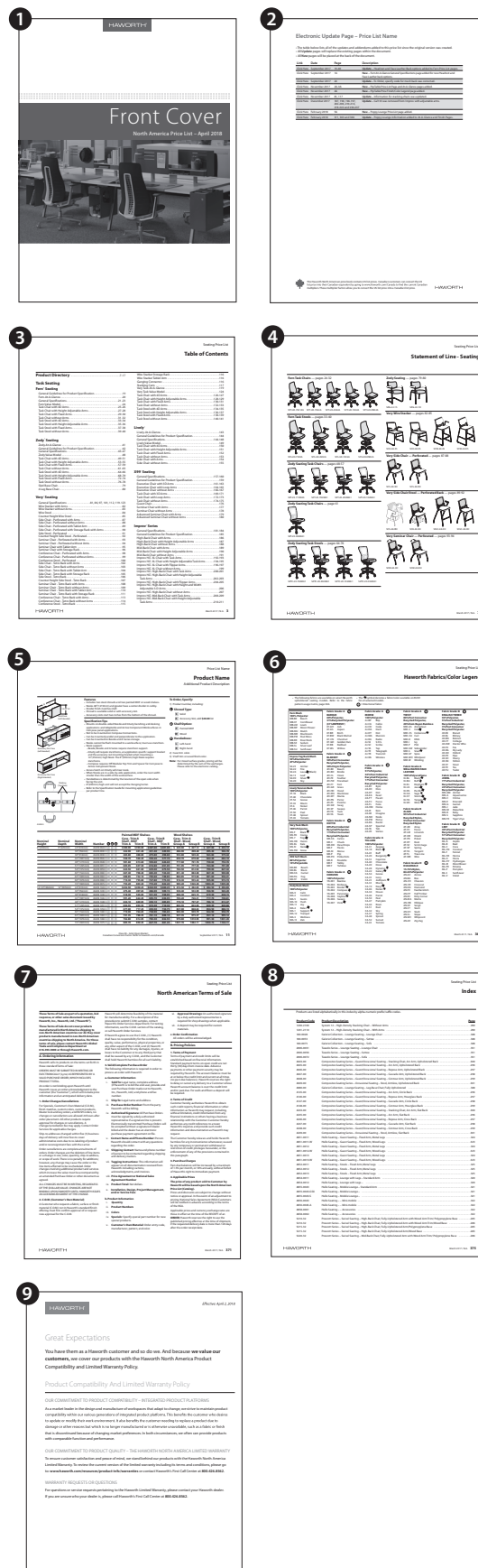


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## Statement of Line

**Sled Base Chair** — pages 9-10

S7H-44-1H  
**Sled Base Chair with  
Arms without Optional  
Upholstered Pad**



S7H-24-1H  
**Sled Base Chair with  
Arms with Upholstered  
Seat Pad**



S7H-22-1H  
**Sled Base Chair with  
Arms with Upholstered  
Seat and Back Pad**



S7H-44-0H  
**Sled Base Chair without  
Arms without Optional  
Upholstered Pad**



S7H-24-0H  
**Sled Base Chair without  
Arms with Upholstered  
Seat Pad**



S7H-22-0H  
**Sled Base Chair without  
Arms with Upholstered  
Seat and Back Pad**

**Four-Leg Chair** — pages 11-12

S7S-44-11  
**Four-Leg Chair with  
Arms without Optional  
Upholstered Pad**



S7S-24-11  
**Four-Leg Chair with  
Arms with Upholstered  
Seat Pad**



S7S-22-11  
**Four-Leg Chair with  
Arms with Upholstered  
Seat and Back**



S7S-44-0H  
**Four-Leg Chair without  
Arms without Optional  
Upholstered Pad**



S7S-24-0H  
**Four-Leg Chair without  
Arms with Upholstered  
Seat Pad**



S7S-22-0H  
**Four-Leg Chair without  
Arms with Upholstered  
Seat and Back**

**Wood-Leg Chair** — page 13

S7W-44-0H  
**Wood-Leg Chair without  
Arms without Optional  
Upholstered Pad**



S7W-24-0H  
**Wood-Leg Chair without  
Arms with Upholstered  
Seat Pad**



S7W-22-0H  
**Wood-Leg Chair without  
Arms with Upholstered  
Seat and Back**

**Four-Star Base Chair** — pages 14-15

S74-44-1H  
**Four-Star Base Chair with  
Arms without Optional  
Upholstered Pad**



S74-24-1H  
**Four-Star Base Chair with  
Arms with Upholstered  
Seat Pad**



S74-22-1H  
**Four-Star Base Chair with  
Arms with Upholstered  
Seat and Back**



S74-44-0H  
**Four-Star Base Chair  
without Arms without  
Optional Upholstered Pad**



S74-24-0H  
**Four-Star Base Chair  
without Arms with  
Upholstered Seat Pad**



S74-22-0H  
**Four-Star Base Chair  
without Arms with  
Upholstered Seat and Back**

**Five-Star Base Chair** — pages 16-17

S75-44-11  
**Five-Star Base Chair with  
Arms without Optional  
Upholstered Pad**



S75-24-11  
**Five-Star Base Chair with  
Arms with Upholstered  
Seat Pad**



S75-22-11  
**Five-Star Base Chair with  
Arms with Upholstered  
Seat and Back**



S75-44-01  
**Five-Star Base Chair  
without Arms without  
Optional Upholstered Pad**



S75-24-01  
**Five-Star Base Chair  
without Arms with  
Upholstered Seat Pad**



S75-22-01  
**Five-Star Base Chair  
without Arms with  
Upholstered Seat and Back**

Statement of Line

Sled Base Stool — page 18-19



S7HB-44-0H  
S7HC-44-0H  
**Sled Base Stool**  
Standard Back without  
Optional Upholstered Pad



S7HB-24-0H  
S7HC-24-0H  
**Sled Base Stool**  
Standard Back with  
Upholstered Seat Pad



S7HB-22-0H  
S7HC-22-0H  
**Sled Base Stool**  
Standard Back with  
Upholstered Seat and Back



S8HB-24-0H  
S8HC-24-0H  
**Sled Base Stool**  
Low Back with  
Upholstered Seat Pad

Four-Leg Stool — pages 20-21



S7SB-44-1H  
S7SC-44-1H  
**Four-Leg Stool with Arms**  
without Optional  
Upholstered Pad



S7SB-24-1H  
S7SC-24-1H  
**Four-Leg Stool with Arms**  
with Upholstered  
Seat Pad



S7SB-22-1H  
S7SC-22-1H  
**Four-Leg Stool with Arms**  
with Upholstered  
Seat and Back



S7SB-44-0H  
S7SC-44-0H  
**Four-Leg Stool without**  
Arms without Optional  
Upholstered Pad



S7SB-24-0H  
S7SC-24-0H  
**Four-Leg Stool without**  
Arms with Upholstered  
Seat Pad



S7SB-22-0H  
S7SC-22-0H  
**Four-Leg Stool without**  
Arms with Upholstered  
Seat and Back

Wood-Leg Stool — page 22-23



S7WB-44-0H  
S7WC-44-0H  
**Wood-Leg Stool**  
Standard Back without  
Optional Upholstered Pad



S7WB-24-0H  
S7WC-24-0H  
**Wood-Leg Stool**  
Standard Back with  
Upholstered Seat Pad



S7WB-22-0H  
S7WC-22-0H  
**Wood-Leg Stool**  
Standard Back with  
Upholstered Seat and Back



S8WB-24-0H  
S8WC-24-0H  
**Wood-Leg Stool**  
Low Back with  
Upholstered Seat Pad

**Maari At-A-Glance**

## General Specifications

<b>Designer</b>	Patricia Urquiola
<b>Maari</b>	The Maari family of seating offers numerous functional combinations in one, broad chair line to specify in almost any setting. The statement of line is rooted in a one-piece, textured, molded shell that is the same for all chairs for simplicity of specification.
<b>Awards</b>	2018 Interior Design Best of Year winner.
<b>Features and Options</b>	<ul style="list-style-type: none"> <li>• High-strength polymer shell can be retrofitted from one base to another including from chair to stool.</li> <li>• Available in standard seat height, counter height and bar height.</li> <li>• Optional upholstered seat pad or seat and back pad option available.</li> <li>• Options include: <ul style="list-style-type: none"> <li>-Sled Base Chair and Stools <ul style="list-style-type: none"> <li>Chair and Stools available with plastic or felt glides.</li> <li>Chair available arm or armless. Stool available as armless only.</li> <li>Chairs stack 5 high on the floor and 16 high on the Very wire stacker cart.</li> </ul> </li> <li>-Four-Leg Chair and Stools <ul style="list-style-type: none"> <li>Chair and Stools available with plastic or felt glides. Chair also available with hard or soft casters.</li> <li>Chair and Stools available arm or armless.</li> <li>Chairs stack 5 high on the floor.</li> </ul> </li> <li>-Wood-Leg Chair and Stools <ul style="list-style-type: none"> <li>Chair and Stools available with plastic or felt glides.</li> <li>Chair and Stools available as armless only.</li> <li>Wood-Leg chair does not stack.</li> </ul> </li> <li>-Four-Star Base Chair <ul style="list-style-type: none"> <li>Fixed height chair. Stool not available.</li> <li>Available with plastic or felt glides.</li> <li>Seat swivels 360°.</li> </ul> </li> <li>-Five-Star Base Chair <ul style="list-style-type: none"> <li>Height adjustable chair. Stool not available.</li> <li>Available with hard or soft casters.</li> </ul> </li> </ul> </li> </ul>

Maari At-A-Glance

General Specifications

General Guidelines for Product Specification

	S	7	S -	2	4 -	1	H	TR-1W	3A-18	TR-1W	TR-F	TR-LE
Product Type												
(S) Seating												
Product Line												
(7) Maari - Standard Back												
(8) Maari - Low Back												
Model												
Chairs												
(H) Sled Base												
(S) Four-Leg												
(W) Wood-Leg												
(4) 4-Star Base												
(5) 5-Star Base												
Stools												
(HC) Sled Base - Counter Height												
(HB) Sled Base - Bar Height												
(SC) Four-Leg - Counter Height												
(SB) Four-Leg - Bar Height												
(WC) Wood-Leg - Counter Height												
(WB) Wood-Leg - Bar Height												
Seat Material												
(1) Leather												
(2) Fabric												
(3) Faux Leather												
(4) Polymer												
Back Material												
(1) Leather												
(2) Fabric												
(3) Faux Leather												
(4) Polymer												
Arms												
(0) No Arms												
(1) Fixed Arms, Hard Caps												
Base/Caster												
(H) Plastic Glides (Sled Base, Four-Leg, Wood-Leg, 4-Star chairs and all stools)												
(K) Felt Glides (Sled Base, Four-Leg, Wood-Leg, 4-Star chairs and all stools)												
(1) Hard Casters (Four-Leg and 5-Star chairs) - Black, Smooth Plaster												
(2) Soft Casters (Four-Leg and 5-Star chairs) - Black only												
(T) Two-Tone Caster (Four-Leg chair)												
Shell Material Color												
Polymer												
Seat Material (Upholstered Pad)												
Tellure												
Back Material												
Polymer												
Arm Cap Trim Color												
Black												
Frame Trim Color												
Metallic Silver												



# Maari

## Sled Base Chair

### With Arms



S7H-44-1H



S7H-24-1H



S7H-22-1H

### Dimensions

\*SH: 18"(457mm)  
 H: 33.75"(857mm)  
 D: 21.75"(552mm)  
 W: 25.25"(641mm)  
 \*SW: 18.5"(470mm)  
 \*SD: 16.75"(425mm)  
 \*AH: 8.5"(216mm)  
 Between Arms: 22"(559mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Available painted or chrome.
- Arm caps: Polypropylene.
- Glides: Plastic or felt.
- Stacks 5 high on the floor and 16 high on the Very wire stacker cart.
- COM yardage / COL square footage:  
 Seat: 0.75/6.75  
 Back: 0.75/6.75

### Specification Tip

- To stack on cart, use Very wire stacker cart.

### To Order, Specify:

- 1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide Option:

- H Plastic Glides
- K Felt Glides

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
 Add **\$58.92** list for Smooth Plaster & Matte finish.
- 6) Trim color for arm caps.

Number 1 2 3				Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
A	B													
Without Optional Upholstered Pad														
S7H-	4	4	-1	\$390.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad														
S7H-		4	-1	N/A	\$510.00	\$527.00	\$535.00	\$553.00	\$565.00	\$620.00	\$655.00	\$ 712.00	\$626.00	\$ 771.00
With Upholstered Seat and Back Pad														
S7H-			-1	N/A	\$630.00	\$664.00	\$680.00	\$716.00	\$740.00	\$850.00	\$920.00	\$1034.00	\$862.00	\$1152.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S7H-24-1HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

Maari

Sled Base Chair

Without Arms



S7H-44-0H



S7H-24-0H



S7H-22-0H

Dimensions

- \*SH: 18"(457mm)
- H: 33.75"(857mm)
- D: 21.75"(552mm)
- W: 22"(559mm)
- \*SW: 18.5"(470mm)
- \*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Available painted or chrome.
- Glides: Plastic or felt.
- Stacks 5 high on the floor and 16 high on the Very wire stacker cart.
- COM yardage / COL square footage:  
Seat: 0.75/6.75  
Back: 0.75/6.75

Specification Tip

- To stack on cart, use Very wire stacker cart.

To Order, Specify:

1) Product number, including:

1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

3 Glide Option:

- H Plastic Glides
- K Felt Glides

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.

Number 1 2 3			Price	Fabric Grade									Leather Grade A	Leather Grade B
A	B	C	D	E	F	G	H							
Without Optional Upholstered Pad														
S7H-	4	4 -0	\$325.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad														
S7H-	4	4 -0	N/A	\$445.00	\$462.00	\$470.00	\$488.00	\$500.00	\$555.00	\$590.00	\$647.00	\$561.00	\$	706.00
With Upholstered Seat and Back Pad														
S7H-		-0	N/A	\$565.00	\$599.00	\$615.00	\$651.00	\$675.00	\$785.00	\$855.00	\$969.00	\$797.00		\$1087.00

The following options require modification of the product number.  
Stain repellent To specify, add **P** to the end of the product number; **Example:** S7H-24-0HP (add **\$40.00** list)  
**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Four-Leg Chair

### With Arms



S7S-44-11



S7S-24-11



S7S-22-11

### Dimensions

\*SH: 18"(457mm)  
 H: 33"(838mm)  
 D: 21.5"(546mm)  
 W: 25.5"(648mm)  
 \*SW: 18.5"(470mm)  
 \*SD: 16.75"(425mm)  
 \*AH: 8.5"(216mm)  
 Between Arms: 21.8"(554mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Arm caps: Polypropylene.
- Base: Four-Leg base available with glides or casters.
- Glides: Plastic or felt.
- Casters: Hard casters available in Black or Smooth Plaster. Color received is determined by frame color. Soft casters available in Black only. Exception: Specified Two-Tone casters in Fog.
- Stacks 5 high on the floor.
- COM yardage / COL square footage:  
 Seat: 0.75/6.75  
 Back: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide or Caster Option:

- H Plastic Glides
- K Felt Glides
- 1 Hard Casters, add **\$40.00** list
- 2 Soft Casters, add **\$40.00** list
- T Two-Tone Casters, add **\$40.00** list

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.
- 6) Trim color for arm caps.

Number 1 2 3	Price	Fabric Grade A B	C	D	E	F	G	H	Leather Grade A	Leather Grade B
<b>Without Optional Upholstered Pad</b>										
S7S- 4 4 -1	\$400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>With Upholstered Seat Pad</b>										
S7S- 4 -1	N/A	\$520.00	\$537.00	\$545.00	\$563.00	\$575.00	\$630.00	\$665.00	\$ 722.00	\$ 781.00
<b>With Upholstered Seat and Back Pad</b>										
S7S- -1	N/A	\$640.00	\$674.00	\$690.00	\$726.00	\$750.00	\$860.00	\$930.00	\$1044.00	\$1162.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S7S-24-1HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

Maari

Four-Leg Chair

Without Arms



S7S-44-0H



S7S-24-0H



S7S-22-0H

Dimensions

- \*SH: 18"(457mm)
- H: 33"(838mm)
- D: 21.5"(546mm)
- W: 23"(584mm)
- \*SW: 18.5"(470mm)
- \*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Four-Leg base available with glides or casters.
- Glides: Plastic or felt.
- Casters: Hard casters available in Black or Smooth Plaster. Color received is determined by frame color. Soft casters available in Black only. Exception: Specified Two-Tone casters in Fog.
- Stack 5 high on the floor.
- COM yardage / COL square footage:
  - Seat: 0.75/6.75
  - Back: 0.75/6.75

To Order, Specify:

1) Product number, including:

1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

3 Glide or Caster Option:

- H Plastic Glides
- K Felt Glides
- 1 Hard Casters, add \$40.00 list
- 2 Soft Casters, add \$40.00 list
- T Two-Tone Casters, add \$40.00 list

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color. Add \$58.92 list for Smooth Plaster & Matte finish.

Number 1 2 3			Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
Without Optional Upholstered Pad				A	B								
S7S-	4	4 -0	\$335.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad													
S7S-		4 -0	N/A	\$455.00	\$472.00	\$480.00	\$498.00	\$510.00	\$565.00	\$600.00	\$657.00	\$571.00	\$ 716.00
With Upholstered Seat and Back Pad													
S7S-		-0	N/A	\$575.00	\$609.00	\$625.00	\$661.00	\$685.00	\$795.00	\$865.00	\$979.00	\$807.00	\$1097.00

The following options require modification of the product number.  
Stain repellent To specify, add **P** to the end of the product number; **Example:** S7S-24-0HP (add \$40.00 list)  
**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Wood-Leg Chair

### Without Arms



S7W-44-0H



S7W-24-0H



S7W-22-0H

### Dimensions

\*SH: 18"(457mm)  
 H: 34"(864mm)  
 D: 21.5"(546mm)  
 W: 19.5"(495mm)  
 \*SW: 18.5"(470mm)  
 \*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Four leg wooden base.
- Glides: Plastic or felt.
- Chair only available without arms.
- Wood-Leg Chair does not stack.
- COM yardage / COL square footage:  
 Seat: 0.75/6.75  
 Back: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide Option:

- H Plastic Glides
- K Felt Glides

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Wood finish.

Number ① ② ③	Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
A	B										
Without Optional Upholstered Pad											
S7W- 4 4 -0	\$725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad											
S7W- 4 4 -0	N/A	\$845.00	\$862.00	\$ 870.00	\$ 888.00	\$ 900.00	\$ 955.00	\$ 990.00	\$1047.00	\$ 961.00	\$1106.00
With Upholstered Seat and Back Pad											
S7W- 4 4 -0	N/A	\$965.00	\$999.00	\$1015.00	\$1051.00	\$1075.00	\$1185.00	\$1255.00	\$1369.00	\$1197.00	\$1487.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S7W-24-0HP (add \$40.00 list)

**NOTE:** Stain repellent is available on fabric surfaces only.

Maari  
Four-Star Base Chair

With Arms



S74-44-1H



S74-24-1H



S74-22-1H

Dimensions

- \*SH: 18"(457mm)
- H: 34"(864mm)
- D: 25.5"(648mm)
- W: 25.5"(648mm)
- \*SW: 18.5"(470mm)
- \*SD: 16.75"(425mm)
- \*AH: 8.5"(216mm)
- Between Arms: 21.5"(546mm)







\* All measurements taken with the BIFMA chair measuring device.

Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Arm caps: Polypropylene.
- Base: Fixed height four-star base with glides.
- Glides: Plastic or felt.
- Seat swivels 360°.
- COM yardage / COL square footage:
  - Seat: 0.75/6.75
  - Back: 0.75/6.75

To Order, Specify:

- 1) Product number, including:
- 1 Seat Surface:**
- 1 Leather
  - 2 Fabric
  - 3 Faux Leather
  - 4 Polymer
- 2 Back Surface:**
- 1 Leather
  - 2 Fabric
  - 3 Faux Leather
  - 4 Polymer
- 3 Glide Option:**
- H Plastic Glides
  - K Felt Glides
- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.
- 6) Trim color for arm caps.

Number ①②③	Price	Fabric Grade			C	D	E	F	G	H	Leather Grade A	Leather Grade B
		A	B									
Without Optional Upholstered Pad												
S74- 4 4 -1 	\$600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad												
S74-  4 -1 	N/A	\$720.00	\$737.00	\$745.00	\$763.00	\$775.00	\$ 830.00	\$ 865.00	\$ 922.00	\$ 836.00	\$ 981.00	
With Upholstered Seat and Back Pad												
S74-   -1 	N/A	\$840.00	\$874.00	\$890.00	\$926.00	\$950.00	\$1060.00	\$1130.00	\$1244.00	\$1072.00	\$1362.00	

The following options require modification of the product number.

Stain repellent      To specify, add **P** to the end of the product number; **Example:** S74-24-1HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Four-Star Base Chair

### Without Arms



S74-44-0H



S74-24-0H



S74-22-0H

### Dimensions

\*SH: 18"(457mm)  
H: 34"(864mm)  
D: 25.5"(648mm)  
W: 21.5"(546mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Fixed height four-star base with glides.
- Glides: Plastic or felt.
- Seat swivels 360°.
- COM yardage / COL square footage:  
Seat: 0.75/6.75  
Back: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide Option:

- H Plastic Glides
- K Felt Glides

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.

Number 1 2 3			Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
				A	B								
<b>Without Optional Upholstered Pad</b>													
S74-	4	4 -0	\$535.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>With Upholstered Seat Pad</b>													
S74-		4 -0	N/A	\$655.00	\$672.00	\$680.00	\$698.00	\$710.00	\$765.00	\$ 800.00	\$ 857.00	\$ 771.00	\$ 916.00
<b>With Upholstered Seat and Back Pad</b>													
S74-		-0	N/A	\$775.00	\$809.00	\$825.00	\$861.00	\$885.00	\$995.00	\$1065.00	\$1179.00	\$1007.00	\$1297.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S74-24-0HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

Maari

Five-Star Base Chair

With Arms



S75-44-11



S75-24-11



S75-22-11

Dimensions

- \*SH: 16"-21"  
(406mm-533mm)
- H: 32"(813mm)
- D: 28.5"(724mm)
- W: 28.5"(724mm)
- \*SW: 18.5"(470mm)
- \*SD: 16.75"(425mm)
- \*AH: 8.5"(216mm)
- Between Arms: 22"(559mm)







\* All measurements taken with the BIFMA chair measuring device.

Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Five-star height adjustable base with casters.
- Height adjustment range: 16"(406mm)-21"(533mm)
- Arm caps: Polypropylene.
- Casters: Hard casters will be color matched to the base. Soft casters available in Black only.
- COM yardage / COL square footage:  
Seat: 0.75/6.75  
Back: 0.75/6.75

To Order, Specify:

- 1) Product number, including:
- 1 Seat Surface:**
- 1 Leather
  - 2 Fabric
  - 3 Faux Leather
  - 4 Polymer
- 2 Back Surface:**
- 1 Leather
  - 2 Fabric
  - 3 Faux Leather
  - 4 Polymer
- 3 Caster Option:**
- 1 Hard Casters
  - 2 Soft Casters
- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.
- 6) Trim color for arm caps.

Number ①②③	Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
		A	B								
Without Optional Upholstered Pad											
S75- 4 4 -1 	\$625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad											
S75-  4 -1 	N/A	\$745.00	\$762.00	\$770.00	\$788.00	\$800.00	\$ 855.00	\$ 890.00	\$ 947.00	\$ 861.00	\$1006.00
With Upholstered Seat and Back Pad											
S75-   -1 	N/A	\$865.00	\$899.00	\$915.00	\$951.00	\$975.00	\$1085.00	\$1155.00	\$1269.00	\$1097.00	\$1387.00

The following options require modification of the product number.

Stain repellent      To specify, add **P** to the end of the product number; **Example:** S75-24-12**P** (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.



**Maari**

## Five-Star Base Chair

**Without Arms**

S75-44-01



S75-24-01



S75-22-01

**Dimensions**

\*SH: 16"-21"  
(406mm-533mm)  
H: 32"(813mm)  
D: 28.5"(724mm)  
W: 28.5"(724mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)

\* All measurements taken  
with the BIFMA chair  
measuring device.

**Features**

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Five-star height adjustable base with casters.
- Height adjustment range: 16"(406mm)-21"(533mm)
- Casters: Hard casters will be color matched to the base. Soft casters available in Black only.
- COM yardage / COL square footage:  
Seat: 0.75/6.75  
Back: 0.75/6.75

**To Order, Specify:**

1) Product number, including:

**1 Seat Surface:**

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

**2 Back Surface:**

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

**3 Caster Option:**

- 1 Hard Casters
- 2 Soft Casters

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.

Number 1 2 3	Price	Fabric Grade A B	C	D	E	F	G	H	Leather Grade A	Leather Grade B
<b>Without Optional Upholstered Pad</b>										
S75- 4 4 -0	\$560.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>With Upholstered Seat Pad</b>										
S75- 4 -0	N/A	\$680.00	\$697.00	\$705.00	\$723.00	\$735.00	\$ 790.00	\$ 825.00	\$ 882.00	\$ 941.00
<b>With Upholstered Seat and Back Pad</b>										
S75- -0	N/A	\$800.00	\$834.00	\$850.00	\$886.00	\$910.00	\$1020.00	\$1090.00	\$1204.00	\$1322.00

The following options require modification of the product number.

Stain repellent

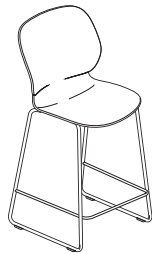
To specify, add **P** to the end of the product number; **Example:** S75-24-02**P** (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Sled Base Stool

### Standard Back



S7HB-44-0H  
S7HC-44-0H



S7HB-24-0H  
S7HC-24-0H



S7HB-22-0H  
S7HC-22-0H

### Dimensions

\*SH: 30"(762mm)  
Bar Height  
26"(660mm)  
Counter Height  
H: 45.5"(1156mm)  
Bar Height  
41.5"(1054mm)  
Counter Height  
D: 23"(584mm)  
W: 23"(584mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Sled base available in bar height or counter height.
- Glides: Plastic or felt.
- Available without arms only.
- COM yardage / COL square footage:  
Seat: 0.75/6.75  
Back: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide Option:

- H Plastic Glides
- K Felt Glides

2) Shell color (required for upholstered and non-upholstered).

3) Seat upholstery and color (if applicable).

4) Back upholstery and color (if applicable).

5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.

Description	Number			Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
	1	2	3		A	B								
Without Optional Upholstered Pad														
Bar Height	S7HB-	4	4 -0	\$502.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Counter Height	S7HC-	4	4 -0	\$502.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad														
Bar Height	S7HB-		4 -0	N/A	\$622.00	\$639.00	\$647.00	\$665.00	\$677.00	\$732.00	\$ 767.00	\$ 824.00	\$738.00	\$ 883.00
Counter Height	S7HC-		4 -0	N/A	\$622.00	\$639.00	\$647.00	\$665.00	\$677.00	\$732.00	\$ 767.00	\$ 824.00	\$738.00	\$ 883.00
With Upholstered Seat and Back Pad														
Bar Height	S7HB-		-0	N/A	\$742.00	\$776.00	\$792.00	\$828.00	\$852.00	\$962.00	\$1032.00	\$1146.00	\$974.00	\$1264.00
Counter Height	S7HC-		-0	N/A	\$742.00	\$776.00	\$792.00	\$828.00	\$852.00	\$962.00	\$1032.00	\$1146.00	\$974.00	\$1264.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S7HB-24-0HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Sled Base Stool

### Low Back



S8HB-24-0H  
S8HC-24-0H

### Dimensions

\*SH: 30"(762mm)  
Bar Height  
26"(660mm)  
Counter Height  
H: 35.25"(895mm)  
Bar Height  
31.25"(794mm)  
Counter Height  
D: 23"(584mm)  
W: 23"(584mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with upholstered seat pad.
- Back: High-strength low back polymer shell.
- Base: Available in bar height or counter height.
- Glides: Plastic or felt.
- Available without arms only.
- COM yardage / COL square footage:  
Seat: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather

#### 2 Glide Option:

- H Plastic Glides
- K Felt Glides

- 2) Shell color.
- 3) Seat upholstery and color.
- 4) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.

Description	Number		Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
	①	②	A	B								
With Upholstered Seat Pad												
Bar Height	S8HB-	<div><div></div><div>4</div><div>-0</div></div>	\$597.00	\$614.00	\$622.00	\$640.00	\$652.00	\$707.00	\$742.00	\$799.00	\$713.00	\$858.00
Counter Height	S8HC-	<div><div></div><div>4</div><div>-0</div></div>	\$597.00	\$614.00	\$622.00	\$640.00	\$652.00	\$707.00	\$742.00	\$799.00	\$713.00	\$858.00

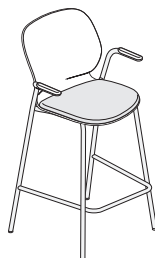
The following options require modification of the product number.

Stain repellent

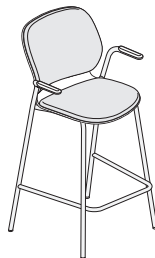
To specify, add **P** to the end of the product number; **Example:** S8HB-24-0HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

S7SB-44-1H  
S7SC-44-1H



S7SB-24-1H  
S7SC-24-1H



S7SB-22-1H  
S7SC-22-1H

\*SH: 30"(762mm)  
Bar Height  
26"(660mm)  
Counter Height  
H: 45.5"(1156mm)  
Bar Height  
41.5"(1054mm)  
Counter Height  
D: 23"(584mm)  
W: 23"(584mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)  
\*AH: 8.5"(216mm)

\* All measurements taken with the BIFMA chair measuring device.

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Arm caps: Polypropylene.
- Base: Four-Leg available in bar height or counter height.
- Glides: Plastic or felt.
- COM yardage / COL square footage:  
 Seat: 0.75/6.75  
 Back: 0.75/6.75

1) Product number, including:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

- H** Plastic Glides
- K** Felt Glides

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.
- 6) Color for arm caps.

Description	Number			Price	Fabric Grade								Leather Grade A	Leather Grade B
	1	2	3		A	B	C	D	E	F	G	H		
Without Optional Upholstered Pad														
Bar Height	S7SB-	4	4	-1		\$640.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Counter Height	S7SC-	4	4	-1		\$640.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad														
Bar Height	S7SB-		4	-1		N/A	\$760.00	\$777.00	\$785.00	\$803.00	\$815.00	\$ 870.00	\$ 905.00	\$ 962.00
Counter Height	S7SC-		4	-1		N/A	\$760.00	\$777.00	\$785.00	\$803.00	\$815.00	\$ 870.00	\$ 905.00	\$ 962.00
With Upholstered Seat and Back Pad														
Bar Height	S7SB-			-1		N/A	\$880.00	\$914.00	\$930.00	\$966.00	\$990.00	\$1100.00	\$1170.00	\$1284.00
Counter Height	S7SC-			-1		N/A	\$880.00	\$914.00	\$930.00	\$966.00	\$990.00	\$1100.00	\$1170.00	\$1284.00

The following options require modification of the product number.

Stain repellent

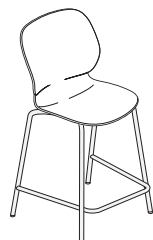
To specify, add **P** to the end of the product number; **Example:** S7SB-24-1HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Four-Leg Stool

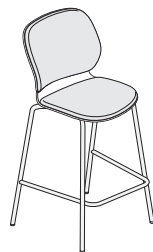
### Without Arms



S7SB-44-0H  
S7SC-44-0H



S7SB-24-0H  
S7SC-24-0H



S7SB-22-0H  
S7SC-22-0H

### Dimensions

\*SH: 30"(762mm)  
Bar Height  
26"(660mm)  
Counter Height  
H: 45.5"(1156mm)  
Bar Height  
41.5"(1054mm)  
Counter Height  
D: 23"(584mm)  
W: 23"(584mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Four-Leg available in bar height or counter height.
- Glides: Plastic or felt.
- COM yardage / COL square footage:  
Seat: 0.75/6.75  
Back: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide Option:

- H Plastic Glides
- K Felt Glides

- 2) Shell color (required for upholstered and non-upholstered).
- 3) Seat upholstery and color (if applicable).
- 4) Back upholstery and color (if applicable).
- 5) Base trim color.  
Add **\$58.92** list for Smooth Plaster & Matte finish.

Description	Number			Price	Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
	1	2	3		A	B								
Without Optional Upholstered Pad														
Bar Height	S7SB-	4	4 -0	\$575.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Counter Height	S7SC-	4	4 -0	\$575.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad														
Bar Height	S7SB-		4 -0	N/A	\$695.00	\$712.00	\$720.00	\$738.00	\$750.00	\$ 805.00	\$ 840.00	\$ 897.00	\$ 811.00	\$ 956.00
Counter Height	S7SC-		4 -0	N/A	\$695.00	\$712.00	\$720.00	\$738.00	\$750.00	\$ 805.00	\$ 840.00	\$ 897.00	\$ 811.00	\$ 956.00
With Upholstered Seat and Back Pad														
Bar Height	S7SB-		-0	N/A	\$815.00	\$849.00	\$865.00	\$901.00	\$925.00	\$1035.00	\$1105.00	\$1219.00	\$1047.00	\$1337.00
Counter Height	S7SC-		-0	N/A	\$815.00	\$849.00	\$865.00	\$901.00	\$925.00	\$1035.00	\$1105.00	\$1219.00	\$1047.00	\$1337.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S7SB-24-0HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

## Wood-Leg Stool

### Standard Back



S7WC-44-0H



S7WB-24-0H



S7WB-22-0H

### Dimensions

\*SH: 30"(762mm)  
 Bar Height  
 26"(660mm)  
 Counter Height  
 H: 45.5"(1156mm)  
 Bar Height  
 41.5"(1054mm)  
 Counter Height  
 D: 23"(584mm)  
 W: 23"(584mm)  
 \*SW: 18.5"(470mm)  
 \*SD: 16.75"(425mm)

\* All measurements taken with the BIFMA chair measuring device.

### Features

- Seat: High-strength polymer shell with optional upholstered seat pad.
- Back: High-strength polymer shell with optional upholstered back pad.
- Base: Wood leg available in bar height or counter height.
- Glides: Plastic or felt.
- Available without arms only.
- Footring color is based on wood leg finish.
- Ink on Oak will have black footring.
- All other finishes will have a chrome footring.
- COM yardage / COL square footage:  
 Seat: 0.75/6.75  
 Back: 0.75/6.75

### To Order, Specify:

1) Product number, including:

#### 1 Seat Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 2 Back Surface:

- 1 Leather
- 2 Fabric
- 3 Faux Leather
- 4 Polymer

#### 3 Glide Option:

- H Plastic Glides
- K Felt Glides

2) Shell color (required for upholstered and non-upholstered).

3) Seat upholstery and color (if applicable).

4) Back upholstery and color (if applicable).

5) Wood finish.

Description	Number			Price	Fabric Grade								Leather Grade A	Leather Grade B
	①	②	③		A	B	C	D	E	F	G	H		
Without Optional Upholstered Pad														
Bar Height	S7WB-	4	4 -0	\$1150.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Counter Height	S7WC-	4	4 -0	\$1150.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
With Upholstered Seat Pad														
Bar Height	S7WB-		4 -0	N/A	\$1270.00	\$1287.00	\$1295.00	\$1313.00	\$1325.00	\$1380.00	\$1415.00	\$1472.00	\$1386.00	\$1531.00
Counter Height	S7WC-		4 -0	N/A	\$1270.00	\$1287.00	\$1295.00	\$1313.00	\$1325.00	\$1380.00	\$1415.00	\$1472.00	\$1386.00	\$1531.00
With Upholstered Seat and Back Pad														
Bar Height	S7WB-		-0	N/A	\$1390.00	\$1424.00	\$1440.00	\$1476.00	\$1500.00	\$1610.00	\$1680.00	\$1794.00	\$1622.00	\$1912.00
Counter Height	S7WC-		-0	N/A	\$1390.00	\$1424.00	\$1440.00	\$1476.00	\$1500.00	\$1610.00	\$1680.00	\$1794.00	\$1622.00	\$1912.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S7WB-24-0HP (add \$40.00 list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Maari

Wood-Leg Stool

## Low Back



S8WB-24-0H  
S8WC-24-0H

## Dimensions

\*SH: 30"(762mm)  
Bar Height  
26"(660mm)  
Counter Height  
H: 35.25"(895mm)  
Bar Height  
31.25"(794mm)  
Counter Height  
D: 23"(584mm)  
W: 23"(584mm)  
\*SW: 18.5"(470mm)  
\*SD: 16.75"(425mm)

\* All measurements taken  
with the BIFMA chair  
measuring device.

## Features

- Seat: High-strength polymer shell with upholstered seat pad.
- Back: High-strength low back polymer shell.
- Base: Available in bar height or counter height.
- Glides: Plastic or felt.
- Available without arms only.
- COM yardage / COL square footage:  
Seat: 0.75/6.75

## To Order, Specify:

1) Product number, including:

### 1 Seat Surface:

- 1** Leather
- 2** Fabric
- 3** Faux Leather

### 2 Glide Option:

- H** Plastic Glides
- K** Felt Glides

- 2) Shell color.
- 3) Seat upholstery and color.
- 4) Wood finish.

Description	Number		Fabric Grade		C	D	E	F	G	H	Leather Grade A	Leather Grade B
	①	②	A	B								
With Upholstered Seat Pad												
Bar Height	S8WB-	<div><div></div><div>4</div><div>-0</div></div>	\$1245.00	\$1262.00	\$1270.00	\$1288.00	\$1300.00	\$1355.00	\$1390.00	\$1447.00	\$1361.00	\$1506.00
Counter Height	S8WC-	<div><div></div><div>4</div><div>-0</div></div>	\$1245.00	\$1262.00	\$1270.00	\$1288.00	\$1300.00	\$1355.00	\$1390.00	\$1447.00	\$1361.00	\$1506.00

The following options require modification of the product number.

Stain repellent

To specify, add **P** to the end of the product number; **Example:** S8WB-24-0HP (add **\$40.00** list)

**NOTE:** Stain repellent is available on fabric surfaces only.

# Finish/Color Legends

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## Shell / Arm caps

### Polymer Colors

TR-1T	Balsam
TR-F	Black
TR-CF	Coffee
TR-G	Gray Tone
TR-1V	Indigo
TR-RR	Rusty Red
TR-PLS	Smooth Plaster
TR-1W	Water
TR-1K	Wren

---

## Sled Base

### Trim Colors

TR-F	Black
TR-LE	Metallic Silver
TR-RR	Rusty Red
TR-PLS	Smooth Plaster
TR-1K	Wren
KR-V	Chrome

### Matte Trim Colors

TR-M1	Black Matte
TR-M2	Smooth Plaster Matte

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## Four-Leg

### Trim Colors

TR-F	Black
TR-LE	Metallic Silver
TR-RR	Rusty Red
TR-PLS	Smooth Plaster
TR-1K	Wren

### Matte Trim Colors

TR-M1	Black Matte
TR-M2	Smooth Plaster Matte

---

## Wood-Leg

### Wood Finish

M5-W35	Clear on White Oak
M5-W43	Ink on Oak
M5-W44	Walnut on Oak

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## Four-Star Base

### Trim Colors

TR-F	Black
TR-PLS	Smooth Plaster

### Matte Trim Colors

TR-M1	Black Matte
TR-M2	Smooth Plaster Matte

---

## Five-Star Base

### Trim Colors

TR-F	Black
TR-PLS	Smooth Plaster



# Fabrics/Color Legend

④ = Directional fabric

## Fabric Grade: A ④

### BLANKET

50% Post Consumer  
Recycled Polyester,  
50% Virgin Polyester

4H-BE	Beach
4H-BD	Bindle
4H-CL	Cloak
4H-FE	Feather
4H-FW	Firewheel
4H-FT	Fort
4H-GR	Grass
4H-HD	Hood
4H-MA	Mackinaw
4H-MT	Manta
4H-PN	Picnic
4H-PC	Poncho
4H-SW	Swag
4H-SP	Sweep
4H-TK	Tuck
4H-YA	Yawn

## Fabric Grade: A ④

### HORIZON

100% Polyester

1N-001	Beeline
1N-004	Birdseye
1N-003	Border
1N-002	Compass
1N-005	Panorama
1N-008	Skyline
1N-006	Sweep
1N-007	Vista

## Fabric Grade: A ④

### MORSE

100% Polyester

4J-BP	Blip
4J-CA	Cable
4J-CD	Code
4J-DA	Dash
4J-DT	Dot
4J-MA	Marconi
4J-RA	Radio
4J-SS	S.O.S.
4J-SC	Scribe
4J-TA	Tap
4J-TE	Telegraph
4J-TR	Transmit
4J-WL	Wireless

## Fabric Grade: A ④

### PIXEL

51% Polyester,  
32% Post Industrial  
Recycled Polyester,  
17% Post Consumer  
Recycled Polyester

2A-BY	Byte
2A-DC	Dice
2A-DT	Dot
2A-EA	Easel
2A-FT	Flaut
2A-FC	Focus
2A-FL	Folio
2A-HM	Home
2A-IK	Ikon
2A-IM	Imagine
2A-ND	Node
2A-PM	Pomp
2A-RA	Raster
2A-SP	Spectral
2A-TA	Tab
2A-VE	Vertex

## Fabric Grade: A

### TELLURE

100% Polyester

3A-31	Aegean
3A-18	Black
3A-45	Buff
3A-53	Cayenne
3A-40	Chocolate
3A-49	Dove
3A-28	Dynamo
3A-54	Goose
3A-23	Jodhpurs
3A-33	Miami
3A-19	Navy
3A-06	Nickel
3A-34	Ocean
3A-46	Parrot
3A-50	Peel
3A-47	Pumpkin
3A-44	Roan
3A-51	Rust
3A-37	Spring
3A-48	Sprout
3A-52	Sunset
3A-43	Tomato

## Fabric Grade: A ④

### TWIST

80% Post Consumer  
Recycled Polyester,  
20% from Rayon Bamboo

MM-AS	And Shout
MM-C	Coil
MM-CS	Corkscrew
MM-CU	Curl
MM-D	DNA
MM-I	Ivy
MM-P	Plot
MM-SW	Sidewinder
MM-S	Snail
MM-SP	Spire
MM-WH	Whirlpool
MM-W	Winding

## Fabric Grade: A

### WELLINGTON FAUX LEATHER

100% Polyurethane

XJ-AG	Apple Green
XJ-BA	Balsa
XJ-BT	Baltic
XJ-BL	Black
XJ-BR	Bordeaux
XJ-BU	Buff
XJ-CH	Chili
XJ-EL	Elephant
XJ-GR	Grape
XJ-GP	Graphite
XJ-IR	Iron
XJ-JA	Java
XJ-LP	Lipstick
XJ-LC	Lucid
XJ-LG	Luggage
XJ-NM	Nimbus
XJ-PA	Pacific
XJ-QR	Quarry
XJ-SF	Safari
XJ-SA	Sage
XJ-SN	Sandy
XJ-SM	Shale
XJ-SW	Snow
XJ-SL	Steel

## Fabric Grade: A

### WELLINGTON FAUX LEATHER (cont'd)

100% Polyurethane

XJ-ST Storm

XJ-SR Straw

XJ-TA Tangelo

XJ-TH Thunder

XJ-TS Tusk

XJ-WI Wine

## Fabric Grade: B

### ALIGN

97% Post Industrial  
Recycled Nylon,  
3% Post Consumer  
Recycled Nylon

4F-AR	Array
4F-FC	Focus
4F-LM	Limerick
4F-OR	Orient
4F-PK	Picket
4F-RT	Root
4F-SC	Scrimmage
4F-SP	Spring
4F-TA	Tangent
4F-TL	Tree Line
4F-WR	Wire

## Fabric Grade: B ④

### DIAGONALE

16% Nylon,  
84% Polyester

4N-AC	Across
4N-BA	Bias
4N-CH	Chevron
4N-CR	Crosscut
4N-DA	Diamond
4N-FE	Featherstitch
4N-HT	Half Timber
4N-KC	Kitty Corner
4N-MA	Matrix
4N-OB	Oblique
4N-SE	Serge
4N-ST	Slant
4N-SH	Slash
4N-SL	Slope
4N-WC	Whipcord
4N-ZZ	Zig Zag

## Fabric Grade: B ④

### ENGLISH TWEED

92% Polyester,  
5% Post Industrial  
Recycled Polyester,  
3% Post Consumer  
Recycled Polyester

4E-BS	Biscuit
4E-BL	Blimey
4E-BN	Bonnet
4E-CT	Cottage
4E-DW	Doctor Who
4E-FX	Fox
4E-ML	My Lady
4E-XD	Oxford
4E-PE	Pipe
4E-SH	Sherry
4E-SN	Stilton
4E-ST	Stout
4E-TE	Tea
4E-TU	Tudor

## Fabric Grade: B ④

### FLOYD BY KVADRAT

50% Polyester,  
45% New Wool,  
5% Nylon

S6-A	123
S6-C	143
S6-D	263
S6-E	623
S6-F	663
S6-H	723
S6-J	783
S6-K	943
S6-L	1450
S6-M	1620
S6-N	1660
S6-P	1720
S6-R	1760
S6-T	1370
S6-V	1970
S6-W	1140

## Fabric Grade: B ④

### JEWEL

77% Post Industrial  
Recycled Polyester,  
23% Post Consumer  
Recycled Polyester

MN-AM	Amber
MN-A	Aquamarine
MN-C	Citrine
MN-E	Emerald
MN-G	Garnet
MN-J	Jade
MN-M	Malachite
MN-R	Ruby
MN-S	Sapphire
MN-TE	Tiger's Eye

## Fabric Grade: B ④

### LEEF

49% Post Industrial  
Recycled Polyester,  
51% Post Consumer  
Recycled Polyester

ML-A	Aspen
ML-B	Beet
ML-C	Coca
ML-CN	Coconut
ML-F	Fennel
ML-HE	Henna
ML-H	Hosta
ML-HY	Hydrangea
ML-M	Moonflower
ML-PE	Petunia
ML-P	Pumpkin
ML-S	Sunflower
ML-V	Violet

## Fabric Grade: B ④

### RAMIE

62% Polyester,  
25% Post Industrial  
Recycled Polyester,  
13% Post Consumer  
Recycled Polyester

4V-BS	Basket
4V-BT	Bast
4V-FX	Foxtail
4V-GN	Gunnye
4V-HY	Hay
4V-MC	Macrame
4V-ML	Millet
4V-MB	Mulberry
4V-RN	Rain
4V-RD	Reed
4V-RT	Root
4V-SC	Sack Cloth
4V-SS	Sisal
4V-TH	Thatch
4V-WT	Water
4V-WD	Weed

## Fabric Grade: B ④

### TECH

80% Post Consumer  
Recycled Polyester,  
20% Rayon Bamboo

MV-AI	A.I.
MV-AN	Anatomy
MV-A	Aviation
MV-B	Bionics
MV-C	Cosmos
MV-D	Disc
MV-E	Electric
MV-F	Forestry
MV-L	Logic
MV-P	Optics
MV-RA	Radio
MV-R	Rocket
MV-SF	Sci-Fi
MV-S	Skill
MV-T	Theory
MV-Z	Zoology

## Fabric Grade: C ④

### DOTS

72.7% Post Consumer  
Recycled Polyester  
27.3% Post Industrial  
Recycled Nylon

6K-CL	Clay
6K-VY	Ivy
6K-LM	Lemon
6K-MN	Mandarin
6K-MS	Mist
6K-NG	Night
6K-SH	Shadow
6K-WT	Water

## Fabric Grade: C ④

### KING

100% Polyester

LH-BE	Beige
LH-DB	Dark Blue
LH-DG	Dark Green
LH-DM	Dark Mustard
LH-GD	Gold
LH-GL	Light Green
LH-LG	Light Grey
LH-MB	Medium Blue
LH-MG	Medium Grey
LH-RD	Red
LH-RG	Orange
LH-WG	Warm Grey

Fabrics/Color Legend

Fabric Grade: C (d)  
MAYA

100% Polyester	
LM-DB	Dark Blue
LM-GR	Green
LM-GY	Golden Yellow
LM-MG	Medium Cool Grey
LM-WG	Medium Warm Grey
LM-RG	Orange

Fabric Grade: D (d)  
BIG ARROW

100% Post Consumer Recycled Polyester	
4D-BS	Bisque
4D-BL	Blue
4D-CN	Cool Neutral
4D-DB	Dark Blue
4D-GD	Gold
4D-GR	Green
4D-MG	Medium Grey
4D-RE	Red
4D-SA	Salmon
4D-WN	Warm Neutral

Fabric Grade: D (d)  
BIG DIAGONALE

66% Post Consumer Recycled Polyester	
34% Post Industrial Recycled Polyester	
1K-AM	Amber
1K-BL	Balsam
1K-CR	Carbon
1K-ER	Earth
1K-HN	Henna
1K-MN	Mineral
1K-PR	Parrot
1K-RD	Red
1K-RS	Rosa
1K-SE	Sea
1K-TR	Terracotta
1K-ZF	Zaffer

Fabric Grade: D (d)  
CLASS

100% Polyester	
LE-DG	Dark Grey
LE-GM	Green Multi
LE-GR	Green
LE-LN	Light Cool Neutral
LE-MB	Medium Blue
LE-MN	Medium Warm Neutral
LE-RR	Reddish Orange

Fabric Grade D  
COTSWOLD  
100% Wool

JB-AN	Anquilla
JB-BR	Bottlegrass
JB-CA	Camp
JB-DN	Dandelion
JB-ED	Editor Blue
JB-GS	Goldfish
JB-HA	Heart
JB-NE	Nettle Bellflower
JB-PL	Pickeral Weed
JB-SA	Sand
JB-SD	Silver Dollar
JB-SU	Silverbush
JB-SC	Soft Charcoal
JB-TR	Tree
JB-WE	Wheaton

Fabric Grade: D (d)  
MAIN LINE FLAX

70% Virgin Wool	
30% Flax	
6M-AL	Aldgate
6M-AR	Archway
6M-BN	Bank
6M-BY	Bayswater
6M-BT	Bethnal
6M-BR	Brompton
6M-CM	Camden
6M-GL	Goldhawk
6M-LM	Lambeth
6M-LY	Leyton
6M-MN	Monument
6M-ST	Stanmore
6M-TM	Temple
6M-TW	Tower
6M-TF	Tufnell
6M-WS	Westminster

Fabric Grade: D (d)  
MELANGE NAP

BY KVADRAT	
97% New Wool,	
3% Nylon	
S7-A	111
S7-C	171
S7-D	191
S7-E	211
S7-F	221
S7-H	241
S7-J	321
S7-K	461
S7-L	521
S7-M	711
S7-N	771
S7-P	791
S7-R	911
S7-T	951
S7-V	1540

Fabric Grade: D (d)  
TANGRAM

57% Polyester,	
28% Post Industrial Recycled Polyester,	
15% Post Consumer Recycled Polyester	
(43% REPREVE)	
LV-CL	Clue
LV-EN	Enigma
LV-GU	Guess
LV-MA	Maze
LV-MU	Muse
LV-MT	Mystery
LV-MY	Mystify
LV-UT	Outline
LV-PE	Perplex
LV-PC	Pieces
LV-PU	Puzzle
LV-RD	Riddle
LV-SC	Scrabble
LV-SL	Solve
LV-TE	Teaser
LV-TR	Trick

Fabric Grade: E (d)  
BRISA FAUX LEATHER

100% Polyurethane face,	
65% Polyester,	
35% Rayon Backing	
XG-22	Ash
XG-36	Beet Root
XG-12	Black Onyx
XG-30	Blue Sea
XG-5	Cambridge Blue
XG-35	Cinnabar
XG-34	Esmeralda
XG-33	Iceberg
XG-29	Mineral
XG-31	Moon
XG-18	Night Navy
XG-21	Pompeian Red
XG-27	Shitake
XG-13	White
XG-32	Wishbone

Leather Grade: A  
PLAINS LEATHER

XP-KX	Atlantis
XP-KC	Black
XP-KY	Brown
XP-KZ	Smoke
XP-KW	Storm

Leather Grade: B  
NATURE LEATHER

XE-AS	Bark
XE-AR	Bittersweet
XE-AP	Chocolate
XE-AJ	Cream
XE-AH	Flint
XE-AK	Ink
XE-AX	Oats
XE-AT	Saddle
XE-AM	Seal
XE-AL	Shadow
XE-AW	Truffle
XE-AN	White

ALERT: These materials are current, however they are being considered for future obsolescence due to low volume.

Fabric Grade: B (d)  
BARQUE

69% Polyester,	
31% Recycled Polyester	
(31% REPREVE)	
07-AH	Ash
07-AS	Aspen
07-BR	Birch
07-BW	Black Walnut
07-CN	Chestnut
07-GO	Golden Oak
07-RB	Redbud
07-WL	Willow

Fabric Grade: B (d)  
DOTTIE

89% Post Industrial Recycled Polyester,	
11% Post Consumer Recycled Polyester	
ME-CA	Calico
ME-C	Chads
ME-DD	Dew Drops
ME-F	Flecks
ME-M	Morse
ME-P	Pip
ME-PD	Polka Dots
ME-R	Roulette
ME-T	Tabby
ME-Y	Yahzee

Fabric Grade: B (d)  
GAUGE

100% Recycled Polyester	
1X-05	Depth
1X-04	Gas
1X-11	Narrow
1X-08	Pressure
1X-02	Rain
1X-12	Sea
1X-13	Standard
1X-10	Test
1X-03	Time
1X-09	Water
1X-06	Weather
1X-01	Wind
1X-07	Wire

Fabric Grade: B (d)  
ZINGER

37% Recycled Polyester,	
63% Polyester	
(13% REPREVE)	
NI-2	BBQ
NI-17	Beluga
NI-10	Bluegill
NI-8	Chips
NI-11	Classic
NI-16	Concord
NI-13	Frog
NI-15	Glade
NI-9	Grain
NI-12	Granny
NI-4	Gravel
NI-18	Kiwi
NI-20	Mulberry
NI-3	Onion
NI-6	Pacific
NI-1	Roan
NI-21	Tar
NI-7	Wagon
NI-19	Wicker
NI-5	Wolf

Fabric Grade: C (d)  
COCKTAIL

100% Eco-Intelligent* Polyester	
MBDC Cradle to Cradle Gold	
1W-12	Black Cow
1W-08	Blue Moon
1W-13	Boilermaker
1W-01	Bubbly
1W-03	Gibson
1W-04	Grasshopper
1W-07	Lounge
1W-16	Margarita
1W-10	Martini
1W-14	Mojito
1W-11	Old Fashion
1W-06	Pink Squirrel
1W-15	Sidecar
1W-09	Stinger
1W-02	Stout
1W-05	Swizzle

# North American Terms of Sale

**These Terms of Sale are part of a quotation, bid response, or other sales document issued by Haworth, Inc., Haworth, Ltd. ("Haworth").**

**These Terms of Sale do not cover products manufactured in North America shipping to non-North American countries nor do they cover products manufactured in non-North American countries shipping to North America. For those terms of sale, please contact Haworth's Global Trade and Compliance Department at 616.393.3000 or through Haworth.com.**

## A. Ordering Information

Haworth sells its products on the terms set forth in these standard Terms of Sale:

ORDERS MUST BE SUBMITTED IN WRITING OR ELECTRONICALLY (Lynx) AS REPRESENTED BY A VALID PURCHASE ORDER, WHICH INCLUDES PRODUCT TOTAL.

An order is not binding upon Haworth until Haworth issues an order acknowledgment to the customer (the "Customer"), which will include price information and an anticipated delivery date.

### 1. Order Changes/Cancellations

For Specials, Customer's Own Material (C.O.M.), finish matches, custom colors, custom products, Master lock and key orders, and RUSH orders, no changes or cancellations are allowed 24 hours after order placement. All other products require approval for changes or cancellations. A change/cancellation fee may apply. Contact Order Services for applicable charges.

Ship-to addresses changed within five (5) business days of delivery will incur fees to cover administrative costs due to re-labeling of product and/or reconsignment fees with the carrier.

Order cancellations are complete annulments of orders. Order changes are the deletion of line items or a change in size, color, quantity, ship-to address, or scope of work. There is no penalty for additions; however, any change may cause the order or the line items affected to be rescheduled. Order changes involving additional product and services which increase the value must be accompanied by an amended Purchase Order or other document as agreed.

ALL CHANGES MUST BE IN WRITING, REGARDLESS OF THE (DOLLAR) VALUE. CHANGES ARE NOT BINDING UPON HAWORTH UNTIL HAWORTH ISSUES AN ACKNOWLEDGMENT OF THE CHANGE.

### 2. C.O.M. (Customer's Own Material)

A Customer who requests a fabric, surface or finish material (C.O.M.) not in Haworth's standard finish offering must first confirm approval of or request new approval for the C.O.M.

Haworth will determine feasibility of the material for manufacturability. For a description of the procedure to submit C.O.M. samples, contact Haworth's Order Services department. For testing information, see the C.O.M. section of the catalog, or call Haworth Order Services.

If Haworth agrees to use the C.O.M., (1) Haworth shall have no responsibility for the condition, quality, value, performance, physical properties, or any other aspect of the C.O.M.; and (2) Haworth shall have no liability for any damages, injuries, or losses to the Customer or to any third party that shall be caused by any C.O.M., and the Customer shall hold Haworth harmless for all such liability.

### 3. Valid/Complete Purchase Order

The following information is required in order to process an order with Haworth:

#### a. Customer Information

- i. **Sold To:** Legal name, complete address (if Haworth is to bill the end user, provide end user Purchase Order made out to Haworth, Inc., Haworth, Ltd.) and phone and fax number.
- ii. **Ship To:** Legal name and address.
- iii. **Purchase Order Number:** From the party Haworth will be billing.
- iv. **Authorized Signature:** All Purchase Orders must be signed by a duly authorized representative if a signature line is present. Electronically transmitted Purchase Orders will be accepted without a signature if dealer billed and the dealer has an electronic purchase payment agreement on file.
- v. **Contact Name and Phone Number:** Person Haworth should contact with any questions regarding the order.
- vi. **Shipping Contact:** Name and phone number of person to be contacted regarding shipping and delivery matters.
- vii. **Tagging Instructions:** This information will appear on all documentation received from Haworth including: cartons, acknowledgments, and invoices.
- viii. **Price Agreement or National Sales Agreement Number**
- ix. **Product Total:** Net dollars.
- x. **Installation, Design, Project Management, and/or Service Fees**

#### b. Product Information

- i. **Quantity**
- ii. **Product Numbers**
- iii. **Colors**
- iv. **Specials:** Specify special part number for new special products.
- v. **Customer's Own Material:** Order entry code, manufacturer, pattern, and color.

- vi. **Approval Drawings:** An authorized signature by a duly authorized representative is required for shop drawings when applicable.
- vii. A deposit may be required for custom materials.

#### c. Order Confirmation

All orders will be acknowledged.

## B. Pricing Policies

### 1. Terms of Payment

Terms of payment and credit limits will be established based on financial information. Standard payment terms on open credit are net thirty (30) days from invoice date. Advance payments or other payment security may be required by Haworth. The account balance must be at or below the credit limit and current at all times (no past-due balances). Haworth reserves the right to delay or cancel any delivery to a Customer whose Haworth account balance is over the credit limit and/or past due. For walls and floors a deposit will be required.

### 2. Terms of Credit

Customer hereby authorizes Haworth to obtain such credit reports, financial information or other information as Haworth may request, including, without limitation, credit information from any financial institutions or others having a business relationship with the Customer. Customer hereby authorizes any credit references to answer Haworth's inquiries and provide such credit information and documentation as Haworth may request.

The Customer hereby releases and holds Haworth harmless for any inconvenience whatsoever, caused by any temporary or permanent withdrawal or restriction of credit privileges hereunder, or the enforcement of any of the provisions contained in this paragraph.

### 3. Past-Due Charges

Past-due balances will be increased by a maximum of 1.5% per month, or 18% annually, without forfeit of Haworth's right to immediate payment.

### 4. Applicable Prices

**The price of any product sold to Customer by Haworth will be based upon the North American Price List (Catalog).**

Prices and discounts are subject to change without notice or approval. In the event of an adjustment to pricing, National Sales Agreement (NSA) Customers will be notified in advance according to the terms of the NSA.

Applicable prices and currency exchange rates are those in effect at the time of the RECEIPT of an **ORDER**; Haworth reserves the right to use the published pricing effective at the time of shipment, if the requested delivery date is more than 120 days after the order receipt date.

# North American Terms of Sale

Haworth Flooring products are sold using the North American price list in US dollars. Currency exchange rates at the time of the transaction will be used to convert the USD amount into the alternate currency. Should the currency exchange rate between the USD and alternate currency change between a quote and the receipt of an order, the alternate currency amount will also change to equal the current, equivalent USD amount.

## 5. C.O.M. (Customer's Own Material) Charges

Refer to appropriate Customer's Own Material (C.O.M.) form for applicable surface material charges.

## 6. Taxes

Haworth prices do not include customs duty, sales, use, value added or similar taxes. Any federal, state/provincial or other taxes or assessments based upon the sale or delivery of products or services sold applicable to the customer at present or later imposed by federal, state/provincial or municipal agencies, shall be added and paid by the customer. Customer is responsible for all such taxes.

**NOTE:** For all countries a valid sales tax exemption certificate must be approved by and on file with Haworth prior to product shipment. Otherwise, sales tax will be due and payable to Haworth when such tax is invoiced to Customer.

## 7. Services

If, as a result of Customer request, the Haworth dealer or Haworth subsidiary provides planning/design services, storage, project management, special handling, set-up, installation and/or other services, the Customer will be charged at the local Haworth dealer/subsidiary's prevailing rates.

## 8. Termination by Haworth

Haworth may immediately terminate an order upon written notice in the event bankruptcy or insolvency proceedings are instituted by or against the Customer, or the Customer is adjudicated as bankrupt, becomes insolvent, makes an assignment for the benefit of creditors, or proposes or makes any arrangements for the liquidation of its debts, or a receiver or receiver and manager is appointed with respect to all or any part of the assets of the Customer.

## C. Shipping and Delivery

Haworth will have the right to determine the method of shipment and routing of product.

If, for any reason, a delivery has to be made to an intermediate location (i.e. a location other than the "Ship To" location noted on the order or ultimate end user location), all handling and re-delivery costs incurred would be at the Customer's expense.

### 1. U.S.A. - Contiguous

All deliveries will be CPT (Carriage Paid To) (ICC Incoterms 2010) Haworth's manufacturing facilities or distribution centers. Freight charges will be prepaid by Haworth on all orders to locations within the continental United States. Customer bears all risk of loss or damage to the goods when they are placed on Haworth's means of transport.

### 2. U.S.A. - Non-contiguous (Alaska, Hawaii and Puerto Rico)

All deliveries will be CIF (Cost, Insurance and Freight) (ICC Incoterms 2010). Haworth's catalog prices include ocean freight and insurance to the port of the final destination. Haworth has the right to determine the carrier, method of shipment and routing. Haworth will contract with the insurer and provide minimal insurance coverage (CIF @ 110%) made payable to the Customer. Customer is responsible to obtain greater insurance if so desired.

Customer bears all risk of loss or damage to the goods when the goods are effectively at the disposal of the Customer on board the vessel at the named port of destination. Proof of delivery is a clean on board bill of lading. Customer will be responsible for all on-carriage from the receiving port to the final destination.

### 3. Canada

All deliveries will be DDP (Delivered Duty Paid) (ICC Incoterms 2010). Haworth's catalog prices include delivery to Customer's named place, not unloaded from any arriving means of transport. Customer bears all risk of loss or damage to the goods when they are delivered to the Customer's named facility not unloaded. Haworth will assume responsibility to file all freight claims with the carrier for any loss/damage which may occur while product is in transit, and will promptly repair or replace any damaged or lost product. Haworth requires the Customer to report all freight damage and/or loss to both the carrier and to Haworth.

**NOTE:** Under all delivery terms (U.S.A. and Canada), any additional expense resulting from Customer's request for expedited transportation, special services, packaging, handling, routing, and/or shipping method will be billed to Customer.

### 4. Mexico

All deliveries will be DAP (Delivered to Place) (ICC Incoterms 2010). Haworth's catalog prices include freight charges for normal surface transportation to a United States point of exportation within the 48 contiguous states. Haworth has the right to determine the carrier, method of shipment and routing.

Customer bears all risk of loss or damage to the goods when the goods are delivered to the named United States point of exportation. Haworth will provide customs clearance facilitation and arrangement of local delivery through an Authorized Dealer in Mexico, on a separately negotiated basis. Otherwise the Customer will be responsible for all customs clearance formalities and on-carriage from the United States point of exportation to the final destination in Mexico.

### 5. Delivery Dates and Delay

If Haworth cannot deliver products as scheduled due to causes beyond its reasonable control (such as casualty, labor disputes, or accident; inability to obtain necessary labor, material or transportation; or changes requested by the Customer), the delivery date will be extended to compensate for the delay as determined by Haworth.

### 6. Delivery Shortages and Damage

Product shortages and damage must be noted on delivery receipts at the time of delivery and reported to the carrier for correction.

Claims against Haworth for shortages, errors, or damage must be made within ten (10) days of the date of delivery or the Customer waives the right to make such a claim. Signed Bill of Ladings or Delivery Receipt must be sent in with claims. See the Haworth/Haworth Dealers Roles and Responsibilities document for further details.

### 7. Storage

Haworth may transfer product to storage at the Customer's risk and expense if the Customer is unable or unwilling to take delivery of product as originally scheduled. Upon such transfer to storage, the Customer assumes risk of loss. Haworth will invoice the Customer for storage fees and the Customer will make payments in accordance with Haworth's standard payment terms.



# North American Terms of Sale

## D. General Terms

### 1. Governing Law

For products purchased for delivery in the U.S. pursuant hereto, this Agreement shall be governed by and construed according to the laws of the State of Michigan. Where Products are purchased for delivery in Canada pursuant hereto, this Agreement shall be governed by and construed according to the laws of the Province of Alberta. In either case, the parties attorn to the exclusive jurisdiction of the courts of Michigan and Alberta, respectively for the purpose of hearing any disputes arising under this Agreement or with respect to any Products sold pursuant hereto, and agree that the provisions of the United Nations Convention on Contracts for the International Sale of Goods and any other provision of law which would have the effect of applying the laws of any jurisdiction other than Michigan or Alberta, as the case may be, shall be excluded.

### 2. Force Majeure

In the event that the performance of Customer or Haworth or its participating dealer assignee(s) would be prevented, restricted, interfered with or rendered commercially impracticable by reason of Force Majeure, then upon the giving of notice to the other parties, the party affected by the Force Majeure shall be excused from performing hereunder until the Force Majeure no longer prevents, restricts, interferes with, or renders such performance commercially impracticable.

"Force Majeure" shall mean: fire, explosion, breakdown of plant, epidemic, hailstorm, snow/ice storms en route, hurricane, tornado, cyclone, flood or power failure; war, revolution, civil or military disturbances, acts of public enemies, acts of terrorism, blockade or embargo; any law, order, proclamation, regulation, ordinance, demand or requirement of any applicable governmental authority or any subdivision, authority, or representative of any such government; labor difficulties, including without limitation, strikes, slowdowns, picketing or boycotts; or difficulties beyond Haworth's reasonable control in obtaining necessary raw materials, labor, fuels and electric power, components or facilities, and any other circumstances beyond the control of the party affected.

### 3. Delays by Customer

Where Haworth has not received adequate site dimensions, Product specifications, shipping information, installation particulars or other information required by Haworth to permit the efficient manufacture of any Products, or where site conditions are not in accordance with the Installation Requirements set forth, or are not otherwise suitable to permit effective and efficient installation, the manufacture and/or delivery of Products may be delayed, and such event shall constitute a delay by the Customer. When manufacture, delivery or installation is delayed by the Customer or at the Customer's request: (i) Haworth may, at its option, present the invoice for the full price of the Products to the Customer as then due and payable; (ii) the Customer shall pay to

Haworth all reasonable storage, handling and other reasonable incidental expenses incurred by Haworth in connection with such delay; and (iii) the Customer shall bear all risk of loss or damage to the Products being held by Haworth for the Customer.

### 4. Use and Installation of Products

Haworth recommends that its products be installed by certified, qualified and approved installers according to Haworth's written installation procedures. The Customer agrees to use Haworth products properly; not to remove or alter safety devices, warnings, or operation instructions placed on products by Haworth, and to instruct employees as to the proper care and use of the products according to printed instructions.

### 5. Warranty

Haworth's standard North American Warranty will apply as appropriate. All product line warranty specifics are available in each catalog or upon request.

## E. Services

Service requests for design, installation, relocation, storage, etc. are handled by the local Haworth dealer on a separately negotiated basis. Contact the local Haworth dealer, affiliate or area sales office for more details.

### Scope of Work - Design

Customer acknowledges that the Products to be manufactured or procured by Haworth in connection with the order are or may be custom manufactured for the Customer and that Haworth may be required to perform extensive work in relation to the design and specification of such Products. Where Customer requests that Haworth create as-built drawings or make more than two material revisions to any particular Product design or specification, Customer agrees that Haworth shall be entitled to invoice Customer with respect to such additional work on the basis of Haworth's then prevailing rates for related design and specification services.

### Installation Requirements

Where installation services are to be provided by Haworth, its authorized dealer or subcontractor, a document will be provided setting forth the scope of installation work to be performed (the "Scope of Work") and the price to be charged therefore. Unless otherwise specified in the scope of work, Haworth's installation services are limited to products sold by Haworth with the exception of lighting, under floor electrical and data.

## General Conditions

(a) Sufficient time shall be allocated by the Customer following delivery of Products and prior to Customer's occupation of the premises to allow the installation of all Products during conventional working hours, Monday through Friday, 7:30 a.m. to 4:30 p.m. Where sufficient time is not allocated and Haworth is required or requested to perform installation work outside of such times, overtime charges shall be charged at Haworth's then prevailing rates. (b) Haworth shall be given free and exclusive access to; (i) a loading dock within 150' of the freight elevator or hoist, which loading dock shall be of sufficient size to enable full-size tractor-trailer deliveries to the premises (where required by Haworth); (ii) a freight elevator or hoist of sufficient size and capacity to allow the efficient movement of the Products; (iii) an unobstructed and safe pathway to the area where Products are to be stored or staged; (iv) a secure storage / staging area; (v) convenient trash facilities; (vi) adequate lighting; (vii) a work site that complies with applicable health and safety legislation. Where such areas and facilities are not available, Haworth shall be entitled to bill Customer for all amounts incurred by Haworth for double-handling, product movement, lifting, hoisting, trash removal and any other resulting charges. (c) The installation site shall be free and clear of existing furniture, debris, or other obstructions (including construction in progress) and shall otherwise be in the reasonable opinion of Haworth ready for installation of the Products. Any building where Products are to be installed shall be fully closed in, dry and protected from the natural elements, with temperatures between 40°F and 90°F (4°C and 32°C) and relative humidity not to exceed 70% at all times including receipt of products, during and after installation and shall be adequately heated and/or air-conditioned. Where unusual site conditions exist which impede or prevent the normal installation of any Products, applicable extra charges shall apply at prevailing rates. (d) Haworth's installation pricing is based upon the installation occurring as one continuous delivery and installation project. Phased installation pricing shall be provided by Haworth on a case by case basis. (e) Electrical hardwiring, plumbing and mechanical work is not included and shall be the responsibility of the Customer. (f) Except as may be otherwise specifically indicated, installation pricing does not apply to projects where union labor is required. Where Haworth has provided installation pricing on the basis that non-union labor be utilized, and where Haworth is required to use union labor or it otherwise becomes impractical to use non-union labor, or where Haworth is required by law to use prevailing wages, Haworth shall be entitled to charge the Customer for any cost differential between the anticipated cost of non-union labor and the actual cost of utilizing union or prevailing wage labor. (g) Haworth shall not be responsible for obtaining permits.

## Great Expectations

You have them as a Haworth customer and so do we. And because **we value our customers**, we cover our products with the Haworth North America Product Compatibility and Limited Warranty Policy.

## Product Compatibility And Limited Warranty Policy

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### OUR COMMITMENT TO PRODUCT COMPATIBILITY – INTEGRATED PRODUCT PLATFORMS

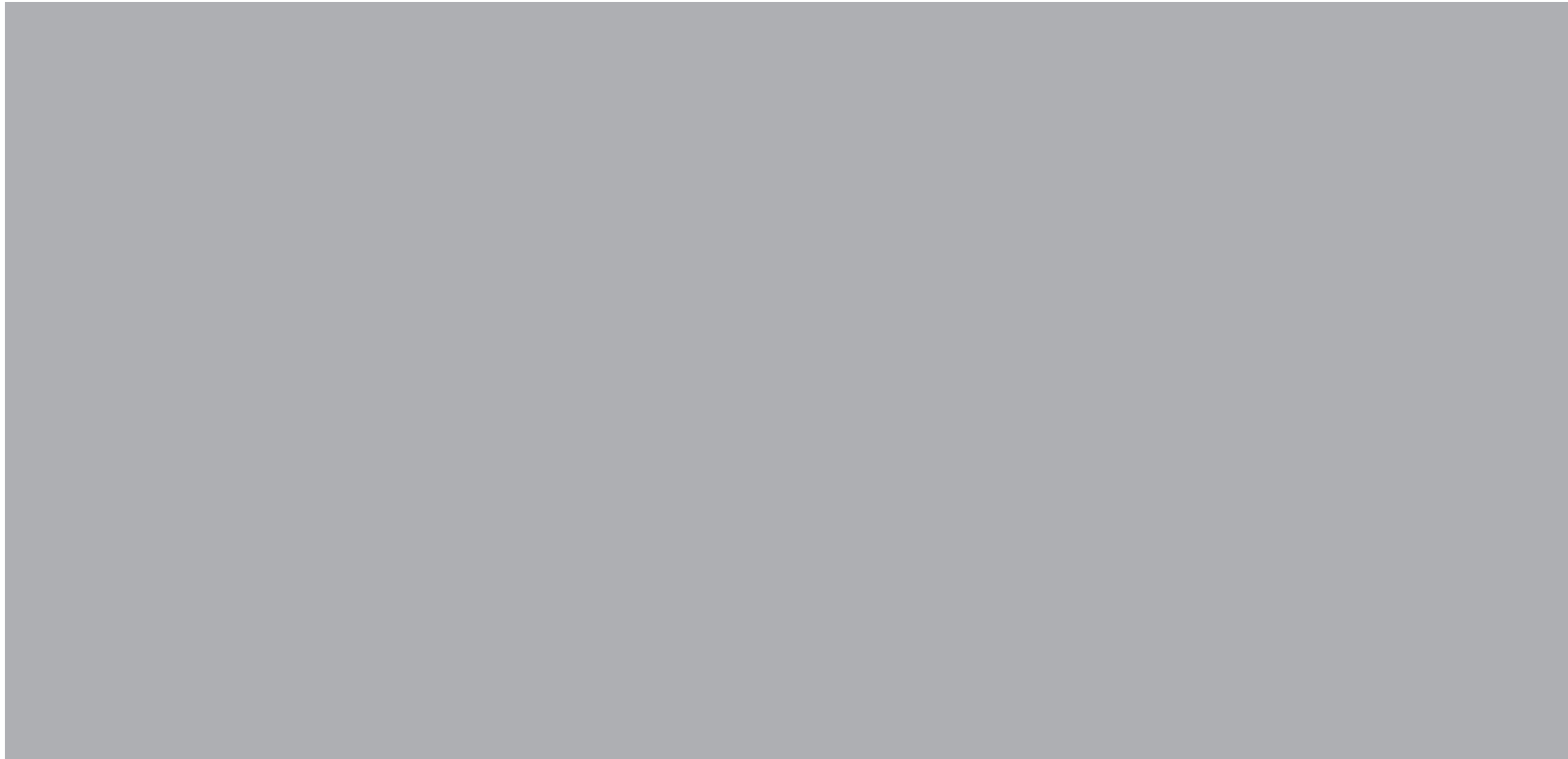
As a market leader in the design and manufacture of workspaces that adapt to change, we strive to maintain product compatibility within our various generations of integrated product platforms. This benefits the customer who desires to update or modify their work environment. It also benefits the customer needing to replace a product due to damage or other reasons but which is no longer manufactured or is otherwise unavailable, such as a fabric or finish that is discontinued because of changing market preferences. In both circumstances, we often can provide products with comparable function and performance.

### OUR COMMITMENT TO PRODUCT QUALITY – THE HAWORTH NORTH AMERICA LIMITED WARRANTY

To ensure customer satisfaction and peace of mind, we stand behind our products with the Haworth North America Limited Warranty. To review the current version of the limited warranty including its terms and conditions, please go to: [www.haworth.com/resources/product-info/warranties](http://www.haworth.com/resources/product-info/warranties) or contact Haworth's First Call Center at **800.426.8562**.

### WARRANTY REQUESTS OR QUESTIONS

For questions or service requests pertaining to the Haworth Limited Warranty, please contact your Haworth dealer. If you are unsure who your dealer is, please call Haworth's First Call Center at **800.426.8562**.



**HAWORTH®**

For more information call 800.344.2600 or 616.393.3000.

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